

June 2007

Dear

Reduce your 'NO_x Tax' burden by over 20% – GUARANTEED

MariNOx[®] – continuous NO_x tax measurement

Your budgets are under pressure from the Norwegian NO_x tax. Whether you have planned for the tax or not, the effect on your profits will be evident. However, you can significantly **reduce the tax you pay** by fitting the approved MariNOx[®] NO_x tax measurement system.

Continuous NO_x measurement = LOWEST NO_x tax

Only by being able to measure across the whole range of your vessels' operations will you ensure that your NO_x tax is as low as possible. This is because continuous monitoring takes into account when the vessel is emitting low or even no NO_x, such as at times when the engines are idling or even stopped.

Receive a REFUND on your excess tax paid in 2007

MariNOx[®] allows you to monitor the daily emission values over the entire range of operations, including periods when the engines are operating at dead slow or even when they are stopped. This delivers large reductions in NO_x levels. **Install the system before December 31st 2007 and you will receive a FULL REPAYMENT on all the excess tax you have paid during 2007.**

NMD certified & now DNV approved

In addition to being the only continuous emissions monitoring system approved by the Norwegian Maritime Directorate and Lloyds Register, MariNOx[®] is now approved by Det Norske Veritas. You have the peace of mind that you are installing the market leading system already used by industry leaders such as BP Shipping, Qatar Gas, Teekay, OSG, Hyundai, DSME and Samsung.

'NO_x Tax'

**Install
MariNOx[®]
NOW**

**Slash your tax
liability**

GUARANTEED!

Your NO_x tax will be significantly reduced compared to the 'RPM' or 'Source Specific' methods - GUARANTEED

We guarantee to reduce your NO_x tax burden **AND** secure a refund for NO_x tax already paid during 2007. With MariNOx[®] installed you only pay tax on the NO_x you actually emit, ensuring that your tax is fair. Depending on your engine type and the operating profile of your ships or rigs, you can expect to make tax savings of 20% and more, compared to the rate card or source specific methods.

Your NO_x tax will continue to fall with MariNOx[®]

It is not always realised that, as marine diesel engines wear with age, their NO_x emissions actually reduce. With MariNOx[®] installed, these NO_x emission reductions are immediately translated into NO_x tax savings.

Environmental best practice

Not only will you receive huge reductions on your NO_x tax by installing MariNOx[®], but you are also employing environmental best practice. Recognised by authorities and operators as the best practice method for NO_x, CO₂ & SO_x compliance, MariNOx[®] is the first system to be certified and Type Approved as being fully compliant with MARPOL Annex VI Reg'13, 'The NO_x Technical Code' & MEPC 103(49). The system is also approved by the UK Maritime and Coastguard Agency (MCA) and many other Flag Administrations.

Get your FREE vessel specific NO_x tax review for all your vessels

You can see the MariNOx[®] system and learn how much each of your vessels / rigs can save in NO_x tax by visiting **Stand B02 - 23 at the Norshipping event in Lillestrom, Oslo from June 12th-15th 2007.**

You can get your full technical proposal with tax reduction estimates for each of your vessels at our stand, by emailing noxtax@martek-marine.com, by completing and returning the enclosed FAXBACK form or response card.

Alternatively, you can talk to one of our NO_x tax specialists by telephoning +44 (0)1709 300160.

We look forward to helping you achieve the optimum NO_x tax liability for each of your vessels.

Yours sincerely



Steve Coulson
For and on behalf of Martek Marine Ltd

**P.S. Can you afford to ignore your free NO_x tax estimation?
You are GUARANTEED to reduce your current NO_x tax liability.**

P.P.S. Speak to our NO_x tax specialists at Norshipping, stand B02-23.